

Minnesota Dual-Training Pipeline
Health Care Services Industry Forum
February 13, 2024

Agenda

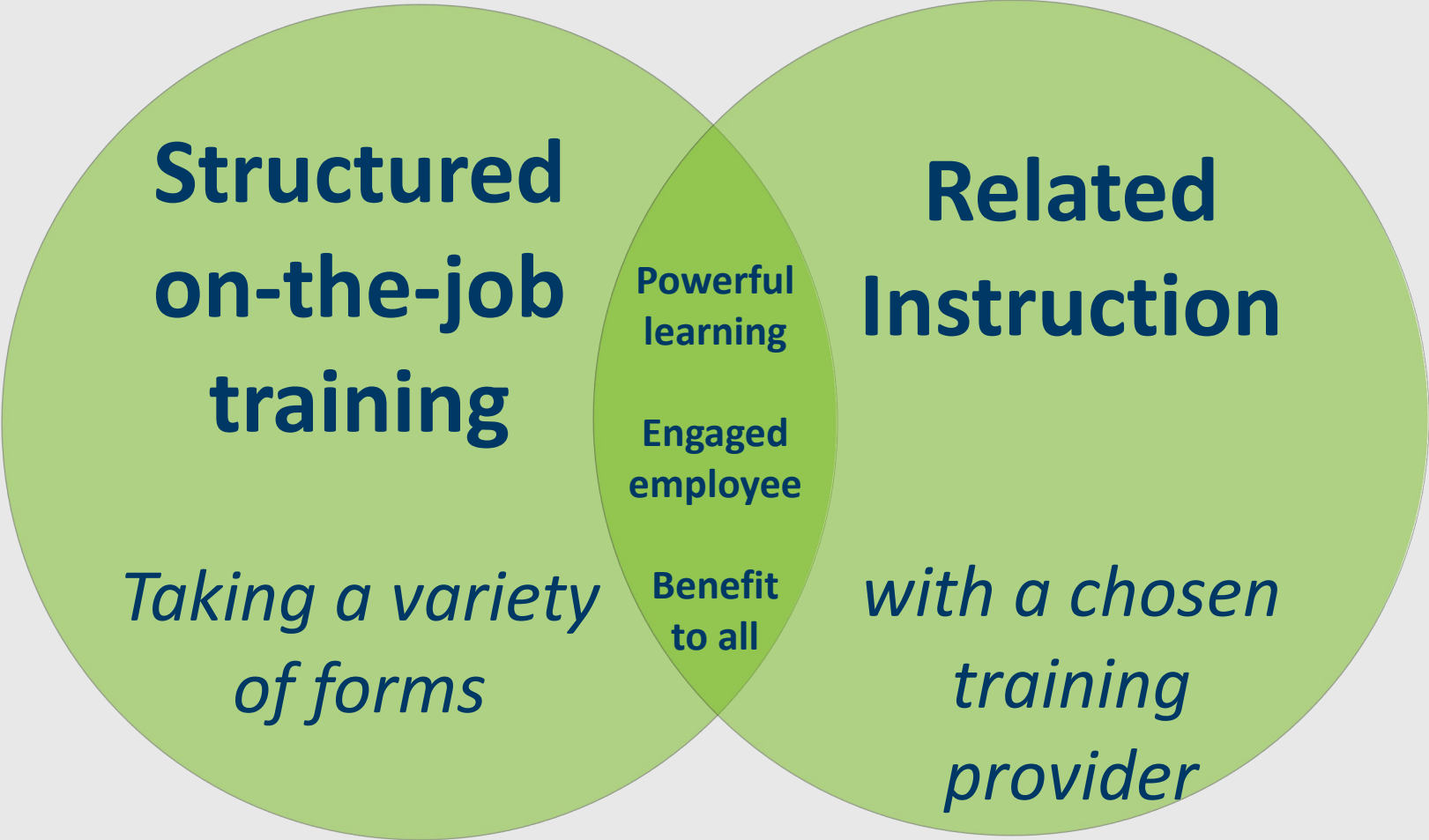
- **Introductions/ Welcome**
- **Minnesota Dual-Training Pipeline overview and updates**
- **New Health Care Services Occupations**
- **Pipeline Success Story – Community Dental Care**
- **OHE Dual Training grant update**
- **Wrap up/ conclusion**

What is Minnesota Dual-Training Pipeline?



- Source of support to employers to develop their own employment-based, dual-training programs
- An innovative approach to address current and future workforce needs in the key industries of **advanced manufacturing, agriculture, child care, health care services and information technology, legal cannabis, and transportation**
- Private Investment, Public Education, Labor and Industry Experience

Employment-Based Training



Minnesota Dual-Training Pipeline Strategies

- **Industry Forums:** *Inform and direct* Minnesota Dual-Training Pipeline on industry trends and needs through discussion and strategic planning aimed to expand dual training.
- **Competency Councils:** *Define and identify* specific occupational competencies for the seven key industries.
- **Dual-Training Consulting:** *Create and disseminate* dual training resources for employers, employees and dual trainees: toolbox, grants, and expanding mentorship networks to set up dual training.

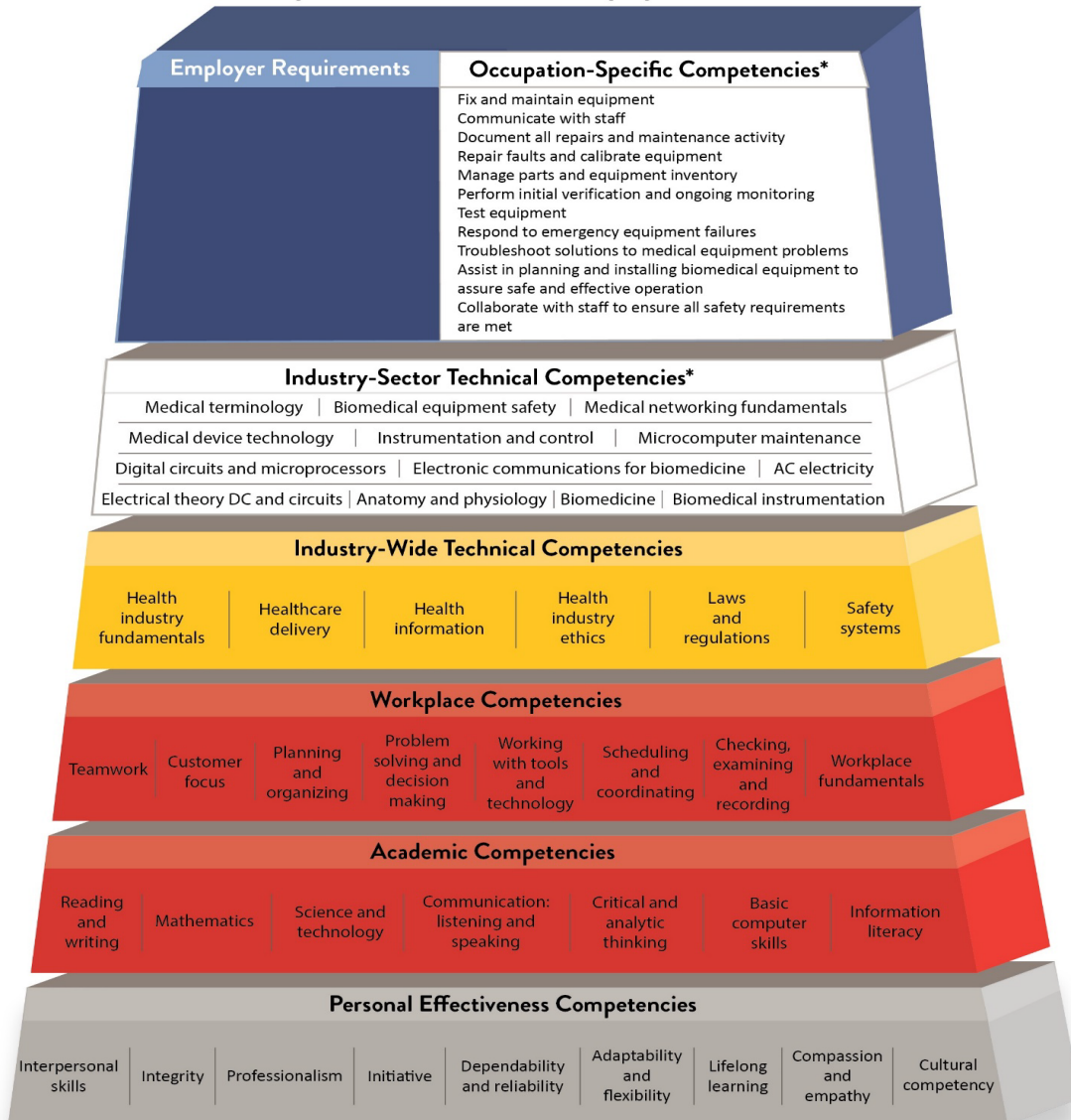
Minnesota Dual-Training Pipeline Occupations – Factors for Adding New Occupations

- Two or more employers state need;
- Must offer a pathway to a livable wage: \$19.46/hour (based on a family with one child, one full-time and one part-time employed adult);
- Must be in-demand (Labor Market Information: Three stars is ideal);
- Must offer a career pathway; and
- Must lend itself to the dual-training model.

New Occupations for Health Care Services:

- Biomedical Equipment Technician
- Massage Therapist
- Occupational Therapy Assistant

**Minnesota Dual-Training Pipeline
Competency Model for Health Care Services
Occupation: Biomedical Equipment Technician**



Based on: Fundamentals of Health Care Competency Model, Employment and Training Administration, United States Department of Labor, September 2018.

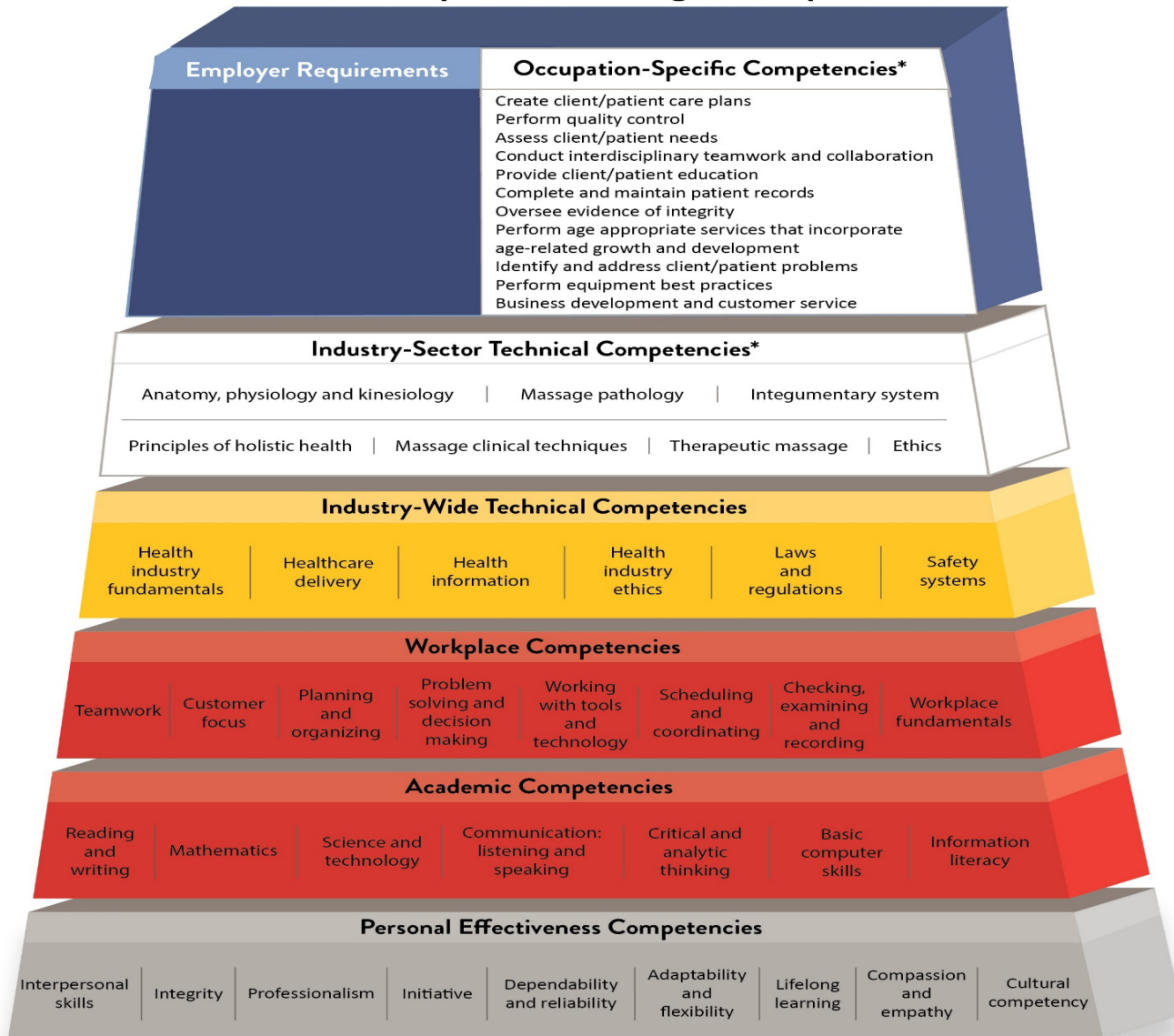
* Pipeline recommends the Industry-Sector Technical Competencies as formal training opportunities (provided through related instruction) and the Occupation-Specific Competencies as on-the-job training opportunities.

Biomedical Equipment Technician

If you have further comments or suggestions about this competency model, please email kathleen.gordon@state.mn.us by February 20, 2024

Final model will be posted by March 1st.

**Minnesota Dual-Training Pipeline
Competency Model for Health Care Services
Occupation: Massage Therapist**



Based on: Fundamentals of Health Care Competency Model, Employment and Training Administration, United States Department of Labor, September 2018.

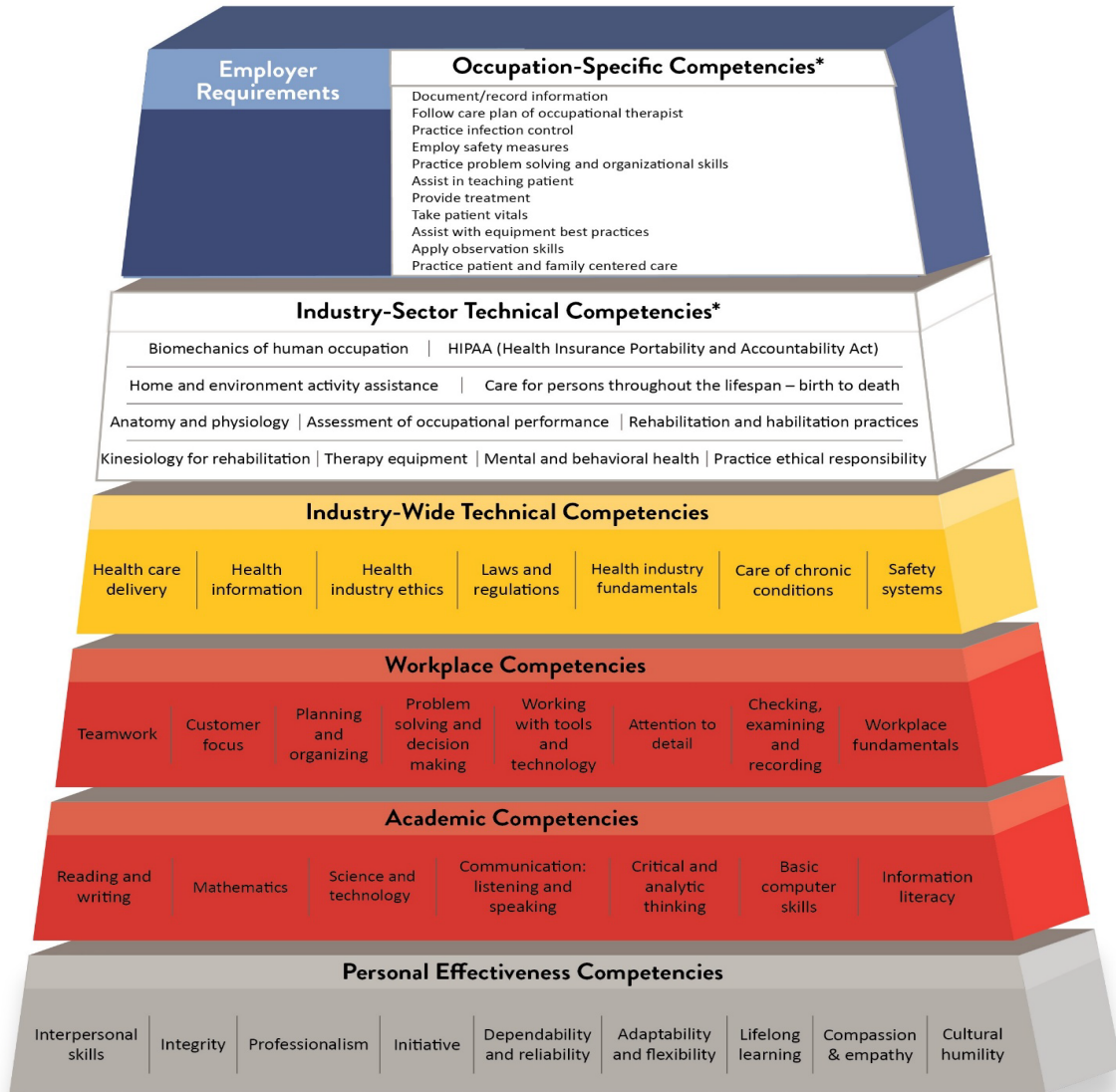
* Pipeline recommends the Industry-Sector Technical Competencies as formal training opportunities (provided through related instruction) and the Occupation-Specific Competencies as on-the-job training opportunities.

Massage Therapist

If you have further comments or suggestions about this competency model, please email kathleen.gordon@state.mn.us by February 20, 2024

Final model will be posted by March 1st.

**Minnesota Dual-Training Pipeline
Competency Model for Health Care Services
Occupation: Occupational Therapy Assistant**



Based on: Fundamentals of Health Care Competency Model, Employment and Training Administration, United States Department of Labor, September 2018.

*Pipeline recommends the Industry-Sector Technical Competencies as formal training opportunities (provided through related instruction) and the Occupation-Specific Competencies as on-the-job training opportunities.

Occupational Therapy Assistant

If you have further comments or suggestions about this competency model, please email kathleen.gordon@state.mn.us by February 20, 2024

Final model will be posted by March 1st.

Example of Health Care Service Employer doing Pipeline – Community Dental Care

See Thao, Human Resources Generalist
Community Dental Care in Maplewood, MN



Dual Training Grant

An eligible DTG applicant must meet all of the following:

- Be an employer or organization of employers
- Have or will have a dual-training program
- Employ or will employ an eligible dual trainee
- Have or will enter into agreement with an eligible related instruction training provider
- If annual gross revenue exceeded \$25,000,000 in the previous calendar year, pay for at least 25% of related instruction costs
- If a current or prior DTG recipient, be in good standing on all grant requirements
- If a current or prior recipient of other Minnesota State grant programs, be in good standing on all grant requirements.

Dual Training Grant

NEW for 2024

- Eligible industries added to include Child Care, Legal Cannabis & Transportation
- Expenditures expanded to *recommended* books and supplies
- Second funding category for trainee support costs, up to \$15,000
- Dual trainee maximum changed to \$24,000 in a lifetime
 - \$6,000 annual maximum remains
- Organization of employers must identify employer partners at time of application
- Online portal system for applying and administering grant
- Financial and Capacity Review process during application for most applicants

Note: Industries, occupations, employers partnering with an applicant/organization, and related instruction training providers cannot be added after the application deadline.

Dual Training Grant

The maximum grant request amount is **\$165,000** and limited among the following budget categories:

Budget Category	Grantee Maximum Amount	Grantee Match Required	Expenditures	Dual Trainee Maximum Amount
Related Instruction Costs	\$150,000	25% match required, up to \$2,000, if annual gross revenue exceeded \$25,000,000	<ul style="list-style-type: none"> • Tuition • Fees • Required & recommended books • Required & recommended materials 	\$6,000
Trainee Support Costs *Connected to related instruction	10% of grant request amount, up to \$15,000	None	<ul style="list-style-type: none"> • Transportation and/or mileage • Lodging • Meals • Tutoring services • Translation and/or interpreter services 	None

Timeline

Contact Pipeline Consultants with questions or to learn more

Employers having a difficult time filling occupations in specific industries learn about the Pipeline Dual-Training model of combining education with on-the-job training.

Plan for Dual-Training Pipeline Program for 2024-2025

Employers create a dual-training program including at least one Pipeline occupation. Establish partnership with one or more education providers. Develop on-the-job training to complement education.

Apply for Dual Training Grant

Carefully read the Request for Application on the Office of Higher Education [website](#). Complete the online application process by the **April** deadline.

Application OPENS mid-March

Timeline



Grant Documents may include training provider agreement, work plan and budget, dual trainee participation agreement, 2024-2025 FAFSA completion (if program is financial aid eligible).



Must register with [SWIFT](#) through State of Minnesota and must have contract in place before dual-training program can begin.



Dual Training Grant Contact:
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Fall term at
Minnesota State
Colleges and
Universities starts
8/26/2024

Upcoming Minnesota Dual-Training Pipeline Events

Pipeline 101

February 27, 2024 from 9am-10am [Register for the webinar here.](#)

All – Industry Forum

June 11, 2024 from 9am-10:30am at DLI in St. Paul

2023 Annual recap

Thank You!



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